

February 2010

Editor: P. Gibbons

NAPM Meeting 2/09/2010

SPEAKER

Raffels Banquet Center

Networking & Registration: 5:30-6:00 PM

Dinner: 6:00 – 7:00 p.m.

Speaker: 7:00- 8:00 p.m.

Cost: \$ 25.00

Reservations: via Cvent

Increase Productivity with Social Media



Kendra Ramirez, CEO/Founder of Sales Konnect, is able to teach and consult directly from over a decade of experience in networking, sales, recruiting and business strategy. Since 2005, Kendra has been showing businesses how to utilize these social media tools to shorten sales cycle, find passive candidates and extend their marketing plans. Kendra also serves as a board member for Miracles For Life and volunteers her time in over 7 community and chamber organizations. She is a 2009 Cincinnati Social Media Innovator of the Year Finalist.

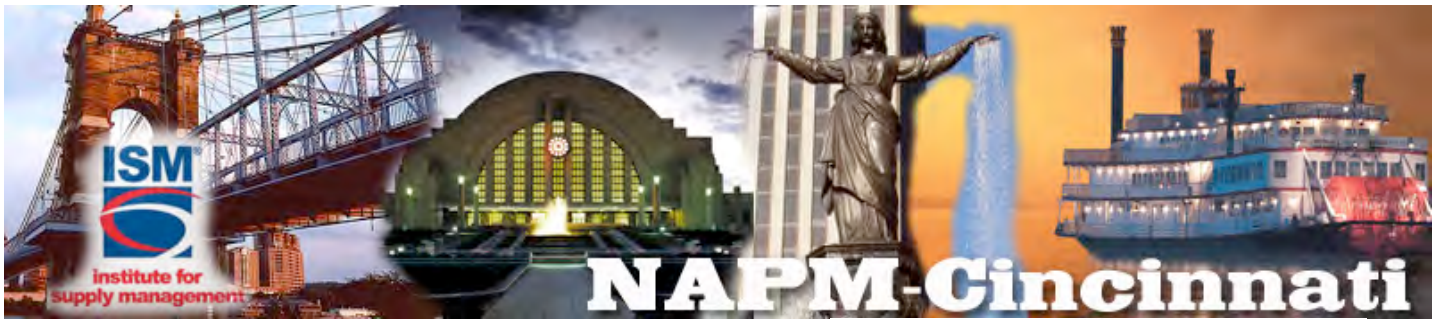
Ms. Ramirez will cover the popular topic of Social Media including:

- The benefits you get from social media
- How you can improve your job performance by using social media
- Common social media mistakes
- The top 3 privacy and security concerns
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Dinner Cost: \$ 25.00

Future Member Cost: \$ 35.00

Reservations will be taken via Cvent, check your e-mail for the invitation. If you do not receive it please check your spam filter before calling. If you have any problems, please call Ken Wilson at 513-385-4144 or e-mail marketeria@aol.com.



Event Sponsorship

The local NAPM chapter is fortunate to have active members with leading companies in the area. The member group would like to know more about you and your organization. If you or your company is interested in sponsoring an event, please give us a call at 513-672-8752.

Sponsor Benefits

- Name and Logo published in newsletter and website
- Logo on the past sponsors page of the website
- Sponsor exhibit table at Dinner Meetings with material that educates about your company.
- Introduction to the group before the Guest Speaker presents.
- Dinner for two



Recent Event Sponsors

Recently A.N. Deringer and Ferguson Integrated Services co-sponsored an event this past January.

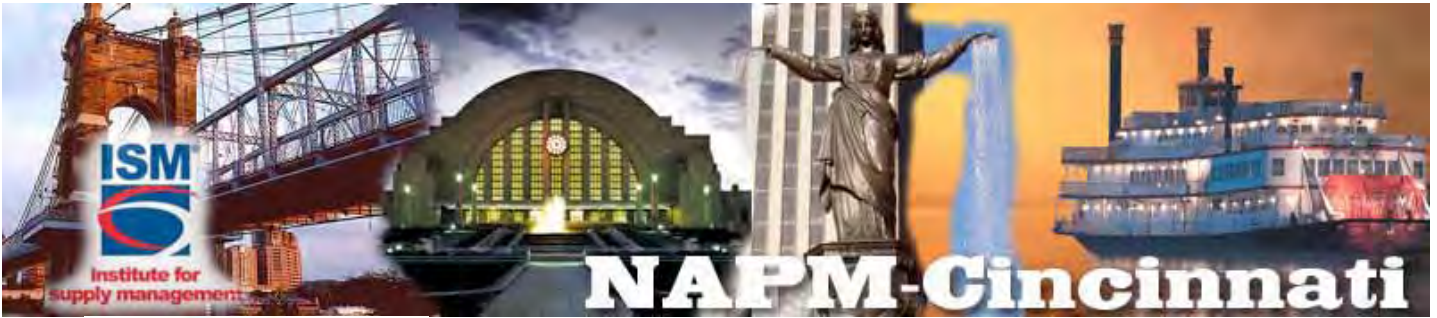


[Click here to learn more about A.N.Deringer](#)



[Click here to learn more about Ferguson Integrated Services](#)

ASQ, APICS, and CSCMP joined with the NAPM-C to bring their respective memberships the 2010 Economic Forecast. Dick Stevie and George Vredeveld returned for the 10th year to review the past year's indicators and predict outcomes for 2010. With more than 125 people in attendance, this was our largest turn-out to date. Great networking, great food, and great information! We want to extend a special thanks to our two sponsors, A.N. Deringer and Ferguson Integrated, for spending the evening with us and sharing what their companies can do for us.



**Talent and Career Management
for Supply Professionals**

Professional Development Satellite Seminar

Thursday, February 11, 2010

Explore the talent management, career management, succession planning and other human resource challenges in today's supply management arena.

[Click here to learn more about this Seminar](#)

Job Seekers
Check out NAPM-C's employment section.



Did you know that NAPM-C not only lists jobs, but we have a volunteer who will send you email notices when we learn of open purchasing jobs?

Click on the link below to learn more.

<http://www.napm-c.org/news3.php>

Welcome New Members

Michael Prather – OnLine Design Inc.

Raymond Ulrich – Cincinnati Zoo and Botanical Garden

Lathonia Jenkins

DuJuan Holder – Pernod Ricard Americas

**Upcoming
Events**

February

February 9, 2010:
Professional Development Meeting
Increase productivity with Social Media.
Presenter: Kendra Ramirez

March

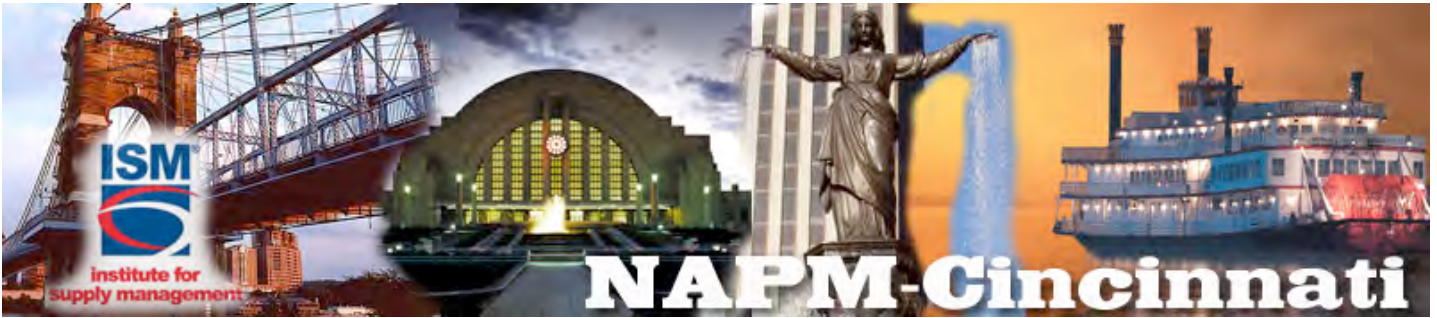
March 9, 2010:
Professional Development Meeting
Selecting the Right Supplier

April

April 14, 2010:
Professional Development Meeting
Rumpke Landfill Tour

May

May 11, 2010:
Professional Development Meeting
Inventory Management. Presenter: Ron Althaus



ISM Bylaws change...



Congratulations...!!

The following individuals are being recognized for earning the difficult designation of Certified Purchasing Manager, C.P.M.

- Jon E. Schlichter – Senior Buyer
BAE Systems
- Sharon G. Kennedy - Senior Buyer
BAE Systems
- Drew C. Stiver – Buyer II
BAE Systems
- Charles S. Hedges – Senior Buyer
BAE Systems

...other new C.P.M.s out there?
Contact Phillip Gibbons at 513-672-8752 to be listed in future publications.

At the January 14, 2010 Board Meeting, the ISM Board of Directors amended the ISM Bylaws to modify ISM Membership Criteria as shown below. Membership vote was 2,535 for, 802 votes against. 58 abstentions.

Requirements for Membership

Any person interested in the supply management field shall be eligible to be a Direct Member or Regular Member of an Affiliated Association provided that such person does not solicit business on behalf of such person or his or her employer during meetings of any ISM activity, including without limitation, meetings of Affiliated Associations (including chapters) ISM Committees and ISM groups and forums (as defined in Policy).



Nominating Board Members for NAPM-C

NAMP-Cincinnati is accepting nominations for the 2010-2011 board. There are a couple of open positions and we are looking for anyone who would like to give approximately 6 hours per month of their time. Board positions are voted in for a 2 year term. Anyone interested please contact Hugh Campbell at 513-769-2910 or Amy Hicks at 513-304-1257.