



Cincinnati

February 2007

Editor: A. Hicks

NAPM Meeting 2/12/08 Vernon Manor Hotel

Networking & Registration: 5:30-6:00 PM
Dinner: 6:00 – 7:00 p.m.
Speaker: 7:00- 8:00 p.m.
Cost: \$ 25.00
Reservations: 513-385-4144

Patrick Carroll, from Prairie Quest Consulting, has 15+ years of business analytical and supervisory experience, and has led successful teams in JIT, TQM and High Performance Work Team environments. He has led analysis in multiple categories for the City of Indianapolis and generated cost savings through strategic sourcing techniques of over 20%. He graduated with honors with his MBA from Regis University in Denver.

The Dinner Program

Sustained Savings Through Effective Spend Management

This presentation will focus on *Applied Strategic Sourcing* which will illustrate how utilizing strategic sourcing methodology can expose hidden cost and help drive savings to the bottom line. Part two of the presentation will be a *Focus on Technology* which will overview the types of technology in the marketplace that can help automate processes and drive savings and will explore the Pro's and Con's of each type.

Chad Urban is a Business Development Manager with Business Purchasing Solution. Chad has 8 years of experience in developing supply chain management strategies and solutions on both direct and indirect expenses. From developing low cost country sourcing strategies, to implementing software solutions that streamline business processes, Chad has provided a variety of services to clients ranging from Fortune 500 companies to smaller, privately owned businesses.



Patrick Carroll



Chad Urban

Dinner Cost: \$ 25.00

Please call Ken Wilson at 513-385-4144 by January 4, or E-Mail @marketeria@aol.com to make your reservations for the meeting

Please note: If you have a dietary restriction mention it when making your reservation. The Vernon Manor tries to accommodate dietary needs but we cannot be assured that all alternates can be met.



**National
Association of
Purchasing
Management
Cincinnati**

Cincinnati



Upcoming Satellite
Seminars:

Date	Seminar Topic
Thursday, February 7, 2008	Market Intelligence for Supply Professionals
Thursday, April 17, 2008	Supply Management's Role in Sustainability

Upcoming
Events

FEBRUARY:
February 12, 2008
Topic: Strategic Sourcing and Benefits of Software Solutions for Spend Management
Speaker: Chad Urban
Location: Vernon Manor, Cincinnati

MARCH:
SUPPLY MANGEMENT MONTH
March 11, 2008
MRO Trade Show
Joint Meeting with APICS
If interested contact Wren Hanson
wren.hanson@fmr.com

March 20-21
Seminar: Transformation Simulation Workshop
Westerville, OH
Contact www.napmcolumbus.org

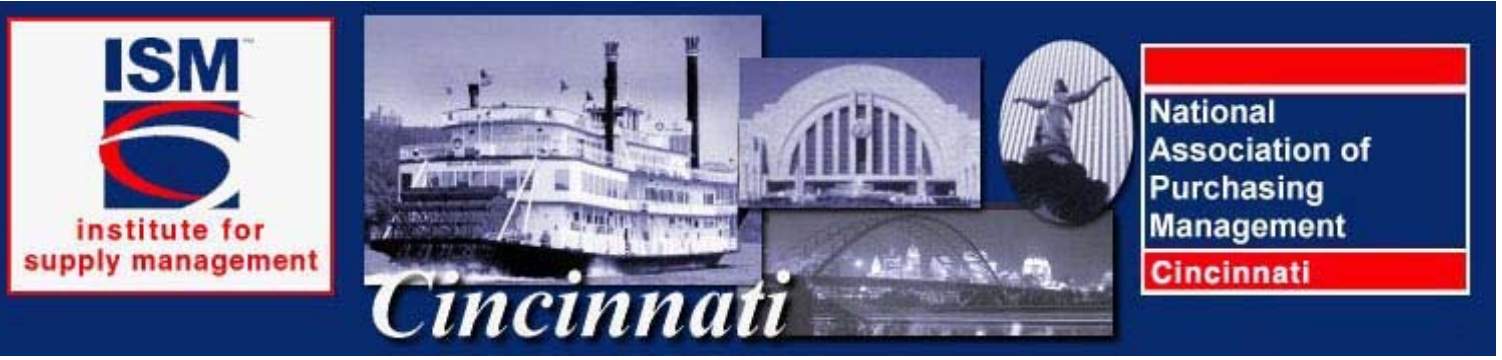
APRIL:
April 8, 2008
Topic: To be determined

MAY:
May 13, 2008: Dinner Meeting
Topic: Capturing Innovations from Suppliers
Speaker: Steve Rogers

JUNE:
June 9-10: ISM Seminar in Cincinnati
Driving Down Cost Through Cost Analysis

June 10, 2008: Dinner Meeting
Past President and Volunteer Month

June 16-18 ISM Seminar in Cincinnati
Power Negotiations: Unlock your Powers of influence and Persuasion.



CPSM

IT IS TIME, THE STUDY GROUP AND EXAM DATES ARE SET!



Study group, 11AM-1PM:

- Saturday February 2,
- February 16,
- March 1

Steely Library, NKU

Exam Dates:

- Saturday March 15,
- March 22
- March 29

Please talk to Don Johnson if you are interested in any of these dates.

johnsondon@nku.edu
859.572.6449

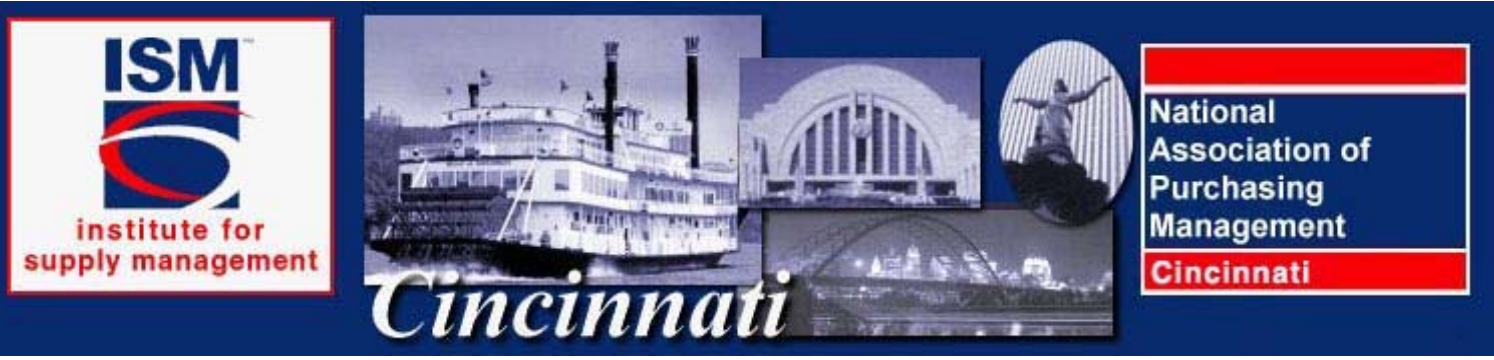
For the exams, NAPM-C is sponsoring these exams, you must register with us, **do not register through ISM.**

All events will be held at the Northern Kentucky University Campus.

March is Supply Management Month

In honor of Supply Management Month NAPM-C has ordered the wrapped candy bars for the members. If you would like to buy some to distribute to those supply management personnel you love, contact Amy Hicks amy.g.hicks@fmr.com. The cost is \$1.00 per candy bar.





NAPM-C Membership Incentive Program

Now through end of February

Current members receive:

- One free dinner meeting voucher for getting a new member signed up
- \$10.00 gift card for each additional new member signed up
- An additional \$50.00 gift card for 5 or more new members signed up
Each new member during this period receives
- a free dinner meeting voucher
- Vouchers good through June, 2008

TO QUALIFY FOR THE PROGRAM:

Current members

Please contact Ken Wilson with the name of the new member, and advise the prospective new member to submit their application. You will be notified upon receipt of the new member application. Ken Wilson: Email: marketeria@aol.com or call 513-385-4144

New members

To receive a Membership Application by mail, send an e-mail with your name, mailing address and telephone number to: Ken Wilson at marketeria@aol.com.

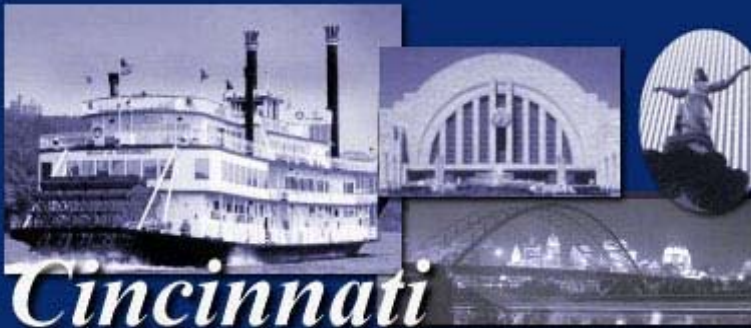
QUESTIONS?

Contact Hugh Campbell, NAPM-C Membership Director hcampbell@gmpopcorn.com, or call 513-769-2910

Parking

Remember the Vernon Manor offers free valet parking. This is an added benefit while they are constructing new parking areas.





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Association of
Purchasing
Management
Cincinnati**

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**NAPM- C
REPORT ON BUSINESS**

**Northern
Kentucky
Chamber
Small Business
Expo**

Friday, May 16, 2008

Where: Receptions, Inc.
1379 Donaldson Rd.
Erlanger, KY
Time: 7:30 – 11:00 a.m.
Cost: **NAPM-C members only \$5**



What A DEAL!

98 companies just looking to sell or talk to small companies. Also being offered are seminars on marketing, and certifications. Check the chamber website for more information:

<http://www.nkychamber.com/mx/hm.asp?id=home>

Did you know that the Federal Reserve, Wall Street Journal and New York Times request a copy of the Report on Business? Did you know that Alan Greenspan relied on our survey for information?

Help us to ensure the data we provide is reflective of the local economy, sign up to respond to the monthly survey. It will only take about 10-15 minutes of your time each month.

Contact Ken Wilson to sign up.
Marketeria@aol.com