



Cincinnati

November 2008

Editor: A. Hicks

NAPM Meeting 11/11/08

Vernon Manor Hotel

Networking & Registration: 5:30-6:00 PM

Dinner: 6:00 – 7:00 p.m.

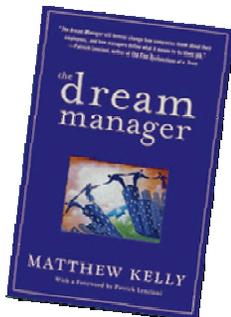
Speaker: 7:00- 8:00 p.m.

Cost: \$ 25.00

Reservations: 513-385-4144

The Dinner Program

The Dream Manager



Join us for an evening of life changing possibilities.

Do you have dreams?
Do you know how to make them happen?
On November 11 come hear how Jancoa

inspired the book, and American Micro successfully implemented Matthew Kelly's concepts from, "The Dream Manager", into their workplace. By helping employees attain their dreams, these companies have increased employee engagement, reduced undesired turnover, and maximized teamwork.

Pierre A. Paroz, CEO, and Tim Dodds, Dream Manager, from American Micro

will join with Mary Miller of Jancoa to share how their stories, the benefits they've seen, and how they have integrated the concepts into their corporate strategy.

SPEAKERS:



Pierre A. Paroz is the CEO of American Micro a manufacturer of precision machined components located in Batavia, Ohio. American Micro was founded in 1957 by Gerard Paroz, Pierre's father.

Pierre is passionate in his belief of service. He uses his talents to support various charities including Teen Challenge of Cincinnati, the Underground Ministries and his Church. He frequently goes on mission trips to serve others. Beginning in 2008 he is including American Micro employees on his trips.



National
Association of
Purchasing
Management
Cincinnati

Cincinnati



Mary A. Miller is a certified WBE. She and her husband, Tony, own Jancoa Janitorial Services, Inc., an award-winning, progressive commercial cleaning service located in Cincinnati, Ohio. By offering revolutionary employee benefits such as The Dream Manager, Jancoa has earned a new level of respect both for itself and the industry.

Beyond her personal business ventures, Mary is an associate coach for The Strategic Coach™ in Chicago. She works with fellow entrepreneurs on concepts to focus and balance their careers with life while increasing income, working less and enjoying the process.



Timothy L. Dodds is a Certified Public Accountant with 20 years experience. He uses his experience serving on the boards of Family First Political Action Committee, Healthy Beginnings and his Church.

He served as Vice President of Finance at American Micro for 13 years. He is now the Dream Manager for the company. In this position he uses his experience to help the American Micro employees reach their personal and professional dreams as a life coach.

Dinner Cost: \$ 25.00

Please call Ken Wilson at 513-385-4144 by November 7, or E-Mail marketeria@aol.com to make your reservations for the meeting

Please note: If you have a dietary restriction mention it when making your reservation. The Vernon Manor tries to accommodate dietary needs but we cannot be assured that all alternates can be met.



Cincinnati

Upcoming Events

NOVEMBER

November 11 (NOTE CHANGED TO TUESDAY)

Dinner Meeting

Topic: The Dream Manager

Speakers: Mary Miller, Pierre Paroz, and Timothy Dodds.

DECEMBER

No meeting in December

2009

JANUARY

January 13: Dinner Meeting- Economics Night

Topic: The Cincinnati Local Economic Forecast

Speakers: Dick Stevie, Duke Energy and George Vreedeveld, University of Cincinnati

Sponsored by



FEBRUARY

Dinner Meeting

February 10 : Dinner Meeting

Topic: Moving to Strategic Sourcing

Speaker: Kim Nelson, Klew Company Consulting

MARCH

SUPPLY MANAGEMENT MONTH!

March 10: Dinner Meeting

Topic: TBD

Sponsored by:



Upcoming Events - cont.

APRIL

April 14: Dinner Meeting

Topic: Strategies for Likeability and Competence

Speaker: Sue Vargo, Indiana University

April 23: Satellite Seminar

Preparing to Negotiate On-Shore and Offshore

MAY

May 12: (NOTE CHANGE IN TIME)

Lunch Meeting

Tour of Goodwill Industries hosted by Charlie Wright

JUNE

June 4, Satellite Seminar

Talent and Career Management for Supply Professionals

June 8-10

ISM Seminar

Advanced Negotiation Strategies: Advanced Concepts and Techniques for Optimizing Value through Negotiations #4448

June 9: Dinner Meeting

Speaker and Topic: TBD





Cincinnati

SCHOLARSHIP

It is the mission of NAPM-C to further the profession through education. To that end we are offering a \$1,000 scholarship to a member who is pursuing their education. In the past we have sponsored a local college student but we have decided to make this available to members. If you are in school either part-time or full-time, check the website for details. One scholarship will be awarded based on the information provided in the applications.



Remember these important date:

- **December 31, 2008** – last date to register for the C.P.M. Exam
- **December 31, 2009** – last date to take the C.P.M. modules.

No Meeting in December

Due to commitments during the holidays there is no December meeting. Join us on January 13 for our annual Economic Forecast meeting!



Cincinnati

ECONOMIC FORECAST

JANUARY 13

JOINT MEETING WITH APICS

UPDATE YOUR INFORMATION

It is important to make sure that you update us with any change of information. If you change jobs, move, or decide to change your e-mail account, please tell us.

Please also make sure your spam filter will take notifications from the e-mail amy.g.hicks@fmr.com as this is used to send you affiliate notifications.

We use e-mail to keep members aware of what is going on as it is an efficient and inexpensive method for us to get information out. However we do not want to miss anyone in our endeavors.

Updates can go to Ken at marketeria@aol.com



In these uncertain times we are proud to have back Cincinnati's own economists Dick Stevie and George Vredeveld. Bring a friend, a boss, a coworker to hear what George and Dick think will occur in the national and local markets. It is never a dull meeting when these men present their take on the economy.

Sponsored by:



www.Work-Book.com