



Cincinnati

March 2007

Editor: A. Hicks

**NAPM Meeting 4/10/07
Vernon Manor Hotel**

Networking & Registration: 5:30 p.m.
Dinner: 6:00 p.m.
Dinner speaker: 6:45 p.m.
Dinner Cost: \$ 25.00

The Dinner Program

“Supplier Scorecarding”

A round table of local purchasing leaders:

- **Greg DeSimone, Coca Cola Enterprises, Inc.**
- **Andy Jamieson, OPW Fueling Components**
- **Mark Thiem, Schneider Electric**

See how purchasing leaders in the Greater Cincinnati area are score carding their suppliers. Learn techniques on how to improve performance.



Greg Desimone

Greg is currently employed as Division Procurement Manager for the Tri State Division of Coca-Cola Enterprises Inc. located in Blue Ash. His primary responsibility is to facilitate the sourcing for all indirect purchases across 21 locations in Ohio, Kentucky and Indiana.

Prior to coming to Cincinnati, he spent over 15 years in supply management for several firms in Northern Indiana, including NIBCO Inc. and Bayer Corp. He has purchased virtually every kind of commodity or service that a manufacturing concern needs, from chemicals to packaging to office equipment.

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Andy Jamieson

Andy Jamieson has been with OPW Fueling Components since 1993. OPW Fueling Components is a division of Dover Resources, a Dover Company. OPW Fueling Components has eight manufacturing facilities worldwide including, China, India, the Czech Republic, Italy and Brazil.

Andy has been responsible for developing and maintaining supplier ratings for 14 years at OPW.

Previously, he worked for Rotex, Inc of Cincinnati, Ohio and Fujitec America of Lebanon Ohio, giving him 26 years of purchasing experience.



Mark A. Thiem

Mark A. Thiem is a Staff Purchasing Manager with Schneider Electric currently responsible for the North

American IT/IS and Brand Label transformer purchasing strategies. Mark has been with Schneider Electric for 17 years holding various plant purchasing and corporate commodity purchasing positions.

In 2002, Mark led one of four work teams that developed Schneider Electric's Total Supplier Quality Management (TSQM) process. TSQM governed Schneider's processes for supplier selection, parts qualification, supplier performance, and supplier development.

Mark has also worked for Eaton Electric, Sherwin-Williams, and Whiting Manufacturing.

The April Meeting is Sponsored by: The Workbook



Please call John Wenderfer at 513-752-6440 by April 6, or E-Mail @ JWENDERF@STELIZABETH.COM to make your reservations for the dinner meeting

Please note: If you have a dietary restriction mention it when making your reservation. We prearrange with the Vernon Manor for one dinner for all, this helps to keep our costs contained and helps to keep the dinner flowing smoothly. We appreciate your help in this matter.



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C.P.M. REVIEW SEMINAR

April - May

NAPM-C is having a spring C.P.M. review seminar. If you are interested please contact Don Johnson, johnsondon@nku.edu



Elections are coming

If you are interested in being a board member contact John Martini to get placed on the ballot, jmartini_337@fuse.net.

Upcoming Events

APRIL:

Dinner: Tuesday April 10, 5:30 PM

Sponsored by [The Workbook](#)

Roundtable Speakers:

Greg DeSimone, Coca-Cola Enterprises, Inc.

Mark Thiem, Schneider Electric

Andy Jamieson, OPW Fueling Components

Topic: Supplier Scorecarding

Sponsored by: **The Workbook**



Satellite Seminar: April 19, 2007

Topic: **The Business Case for Diversity in a Social Responsibility Context** Contact Don Johnson johnsondon@nku.edu

Seminar: Thursday, April 19, 2007

Supplier Chain Management

See the APICS Website: www.apics-cincy.org

Speaker: Michael Harding, C.P.M., CPIM, Principal, Harding & Associates

MAY:

Dinner: Tuesday May 8, 5:30 PM

Speaker: Bruce Boguski

Topic: Flight of the Goose - It's all about teamwork



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Satellite Seminar:

The Business Case for Diversity in a Social Responsibility Context

Thursday, April 19, 2007

While the concept of diversity is not new, it has become more complex and reaches into all layers of the organization. Over time, diversity management in business has transitioned from an emphasis on "achieving the numbers" into an essential business strategy. Commitment to opportunities for a diverse supplier base and commitment to a diverse workforce are key components to attracting the best suppliers and employees while ensuring business success. Discussion topics will include building goals and measurements across the organization, how supply managers play a key role in encouraging supplier commitment to diversity programs, and what a model program might look like.

Contact Don Johnson for additional information or to make a reservation.
johnsondon@nku.edu

Upcoming Seminar with ISM August 9-10

Contract Writing Basics: What All the Ts and Cs Mean

Mark your calendars for this ISM offered seminar. For additional information check the ISM website.

**Reminder: All regular members do get a discount on the seminar.*

*ISM Conference
May 6-8 2007*

For more information or to register for ISM's 92nd Annual Conference go to www.ism.ws



Pictures from the March Meeting:



recall, our sponsors



Our speaker, Dr. Tom Speh



March dinner participants



Our Raffle winners