



**National
Association of
Purchasing
Management
Cincinnati**

Cincinnati

August 2007

Editor: A. Hicks

NAPM Meeting 9/11/07 Vernon Manor Hotel

**Networking & Registration: 5:30 p.m.
Dinner: 6:00 p.m.
Dinner speaker: 6:45 p.m.
Dinner Cost: \$ 25.00**

The Dinner Program

Stella Ludovicy

**Senior Account Manager Lynden
International**

“Domestic/International Logistics for Purchasing Management Team”

Stella has twenty four years Sales / Management experience in domestic and international logistics. She has introduced compliance programs and has identified improvements within the logistics supply chain to small and Fortune 500 companies. In addition, Stella conducts Import / Export 101 basic seminars, three times a month, to individuals and Tri-State companies.

Stella has been involved in project work moving large equipment and relocation of companies in and out of the U.S. She has extensive knowledge with ocean, air, and customs clearance requirements globally.

She is a native Cincinnati, now living in N.KY with her 10 year old son and 2 dogs.

She will present key fundamental information needed at the front end of a logistics transaction, which can help companies like yours eliminate delays and unnecessary costs for missing information.

Presentation Topics:

- Domestic: Incoterms – import information to show on Purchase Order
- Insurance: Do you need to request additional insurance coverage over standard industry coverage?
- Encourage a “Compliance Department or Individual” in each company
- International - Import:
 - Estimated cost of an import shipment by air/ocean/ground (Canada/Mexico)
 - Documentation – important information you need to ask your supplier place on the transactional commercial invoice
 - Transit time issues and potential delays
 - C-TPAT / Homeland updates
 - 2007 Changes in Duty / Tariff classification

Please call John Wenderfer at 513-752-6440 by September 7, or E-Mail @ JWENDERF@STELIZABETH.COM to make your reservations for the dinner meeting

Please note: If you have a dietary restriction mention it when making your reservation. We prearrange with the Vernon Manor for one dinner for all, this keeps our costs contained and helps to keep the dinner flowing smoothly. We appreciate your help in this matter.



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Upcoming Satellite Seminars:

Date	Seminar Topic
Thursday, October 11, 2007	<u>Global Sourcing: Where in the World Are Our Suppliers?</u>
Thursday, February 7, 2008	<u>Market Intelligence for Supply Professionals</u>
Thursday, April 17, 2008	<u>Supply Management's Role in Sustainability</u>

CONGRATULATIONS: To our new Board Members

Director, Membership:

- o Hugh Campbell

Director, At Large

- o G. Elaine Fish

President:

- o Amy Hicks

Upcoming Events

SEPTEMBER:

Dinner: September 11, 2007

Seminar: September 14 – ISM Pittsburgh

Negotiation & contract Management

Contact: Ms. Paula Massey ISM-Pittsburgh

Secretary, at 724-508-0200

OCTOBER:

Satellite Seminar: October 11, 2007

Topic: Global Sourcing: Where in the world are our suppliers?

Contact Don Johnson for information

Lunch: October 18, 2007 (note the date)

11AM – 1PM Lunch meeting

Joint meeting with CSCMP at the Cincinnati Museum Center.

Topic: Homeland Security

NOVEMBER:

November 2, 2007 – ISM Pittsburgh

Contributions to the Bottom Line~ Strategic

Sourcing & Supply Chain Management Seminar

Contact: Ms. Paula Massey ISM-Pittsburgh

Secretary, at 724-508-0200

Dinner: November 13, 2007

STUDENT NIGHT!

Speaker: Beth Mchlberth

Topic: Networking

At the Holiday Inn Sharonville

DECEMBER:

There is not a regular meeting in December, but we are invited to join CSCMP for an event and tour of the Newport Aquarium. Details to come.



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The ISM Pittsburgh Affiliate is offering the following courses:

Negotiation & Contract Management Seminar

instructed by Dr. Soheila Lunney & Ms. JoAnn Borgo

September 14, 2007

Contributions to the Bottom Line~ Strategic Sourcing & Supply Chain Management Seminar

instructed by Dr. Soheila Lunney & Ms. JoAnn Borgo

November 2, 2007

The University of Louisville is offering purchasing management seminars at a \$250 discount to NAPM-C members. Go on-line to www.delphi.louisville.edu for more information.

How Do I Earn Continuing Education Hours (CEHs)?

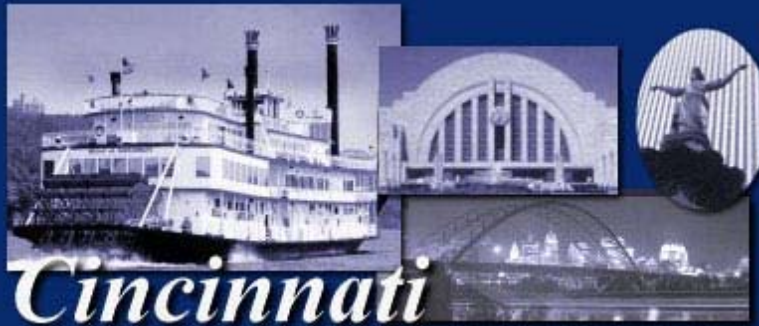
There are several ways to earn CEHs. One way is to pass Module 3 and/or 4 of the C.P.M. Exam. Each module passed is worth 42 CEHs. Please note that you must register with ISM for Module 3 and/or 4, by postmarking or entering your registration, no later than December 31, 2008.

Other ways you can receive CEHs are:

- Attend and pass (or teach) college courses:
 - 14 CEHs will be given for each semester hour completed in the following areas: Purchasing, materials management, supply management, management or other business-related subject matter (e.g. accounting, management, marketing, computers, economics, law, engineering, traffic management, communications, finance, statistics, physical sciences and behavioral sciences.
 - 7 CEHs will be given for most other three semester credit hour courses -- that's 7 CEHs for the entire course.
- Attend or present a public seminar or conference
- Business-related training provided by your employer
- Correspondence courses
- Publishing an article in an established purchasing or trade magazine or a refereed journal

All educational events must be at least one hour in length to qualify toward recertification. ISM does not need to pre-approve your courses. Each candidate is required to track their own continuing education hours earned.

ISM does not require that the continuing education be taken through ISM. However, ISM does offer numerous ways to earn CEHs (ISM-sponsored seminars, conferences, online courses, and more).



Cincinnati APICS 50th Anniversary Celebration!

Seminar, Reception, Banquet!

SEPTEMBER 18, 2007

Seminar Speakers:

Jake Barr from P&G and
Sig Huber from Toyota

Supply Chain Management Thought Leaders

Location: Manor House
7440 Mason-Montgomery Road
Mason, OH 45040

Seminar Agenda:

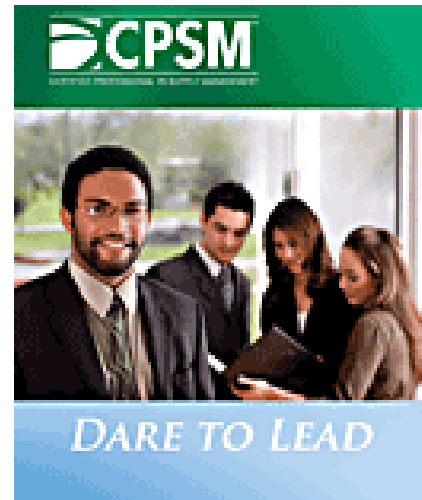
1:00 Registration & Social
1:30 Jake Barr Presentation
3:00 Break
3:30 Sig Huber Presentation
5:00 Adjourn

Dinner/Reception

5:00 Registration
5:15 Reception
6:15 Dinner
7:15 Presentations
8:30 Adjourn

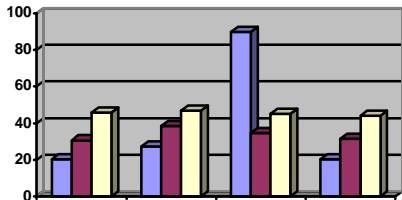
Reservations and payment are due by
3:00 PM, September 12, 2007

Information, registration & online payment
www.apics-cincy.org



The new ISM certification,
Certified Professional in
Supply Management, CPSM,
is coming in 2008.

NAPM-C will be one of the first
affiliates offering both a study
class and exam. We will have
more information as time nears,
but being one of the first test
locations will allow us to offer
reduced rates on the exam and the
study materials. If you are
interested in being one of the first
to take the exam please contact
Don Johnson at
johndond@nku.edu



The New Board at Work

NAPM-C Business Survey

We are looking for volunteers who are willing to offer up a half hour of their time to fill out the business survey on a monthly basis. The answers are kept confidential and are used to compile the Cincinnati Business Survey. This survey is a tool used by economists, journalists, and purchasing professionals to understand the economic environment not only in Cincinnati but in the country. Your time would be greatly appreciated. Please contact Amy Hicks at amy.g.hicks@fmr.com to volunteer.

