



October 2005

Editor: Rita Dhingra

***NAPM Meeting 11/08/05
Vernon Manor Hotel***

Forum: 5:30 p.m.
Networking: 6:30 p.m.
Dinner: 6:40 p.m.
Dinner speaker: 7:15 p.m.

The Forum Program

The subject for the Forum presentation is C – TPAT Customs – Trade Partnership against Terrorism. Stella Ludovicy will explain how C - TPAT is designed to build upon existing Customs Industry Partnership programs. You will learn how this program promotes shared responsibility, security awareness and increase supply chain security and efficiency in the production, transportation, importation and distribution of product.

The Dinner Program

Our Dinner Program presentation is entitled: Supplier Performance Management – A Real, World-Class Application for Measuring the Success of Your Most Strategic Suppliers. Todd Moore will describe Scotts quarterly supplier management process. The scorecard template can be customized depending on the supplier, strategy, and goal model for measurements. Todd will discuss the process: scorecard, division/plant data, and collaborative supplier discussions.

Speaker Background

Stella Ludovicy is Senior Account Manager for Panalpina. Stella has been involved in domestic and international logistics for over 18 years. Panalpina is a global supply chain logistics provider with 480 offices worldwide. Panalpina is the 2nd volume global air provider and is in the top 5 companies for ocean freight.

Todd Moore is currently the Director, Strategic Sourcing for the Scotts Miracle-Gro Company in Marysville, Ohio. He leads a team both domestically and internationally which develops the long-term vision and strategic plan for the \$1.2 billion Global Purchasing Department. Mr. Moore is a co-founder of Scotts Global Services, Inc., which is a consortium and revenue generating subsidiary of Scotts Miracle-Gro. Under this subsidiary, the Global Purchasing Department has developed consortium partnerships with numerous companies in various areas of Purchasing including MRO, services, Asian sourcing, raw materials, and packaging. Todd More is member of ISM as well as the Center for Advanced Purchasing Studies (CAPS). Todd has an MBA from Kent State University and a BSBA from Bowling Green State University.

Cost : \$ 25.00

NAPM-C Dinner Meeting
November 8, 2005

5:30 p.m. Forum: Stella Ludovicy, Senior Account Manager for Panalpina, will explain “C - TPAT “Trade partnership against Terrorism

7:15 p.m. After Dinner: : “Supplier Performance Management” Todd Moore Director, Strategic Sourcing for the Scotts Miracle-Gro Company in Marysville, Ohio.

Please call 513-752-6440 before November 4th or E-Mail John Wenderfer@JWENDERF@STELIZABETH.COM to make reservations for the Forum & the Dinner Program

Is Your Information Correct?

We have been experiencing some issues with membership. Please bear with us. Because of these issues, remember to check the roster at the dinner meetings to verify your information. Also if you have changed jobs, addresses or other pertinent data please call or e-mail Amy Hicks amy.g.hicks@fmr.com or 859-386-7830.

Looking For A Few Good Sponsors!



NAPM- Cincinnati is looking for companies to sponsor our dinner meetings. If you have a salesperson who is interested, or know of a supplier who is looking for leads this may be the opportunity. For \$300 they can have a booth at an NAPM-C meeting. Call Amy Hicks 859-386-7830 for details.